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August 1, 2016

Dear Valued Customer,

Effective September 1, 2016, list prices for Grinnell Mechanical Products will be increasing approximately 4% - 6% on most products. The price increase is effective on all orders received after the close of business on Wednesday, August 31, 2016. New price books in PDF and Excel format will be available on our website, www.grinnell.com for our mechanical grooved line products, by Monday, August 15, 2016.

If you have any questions, please do not hesitate to contact your sales representative. We appreciate your business and look forward to working with you in the future.

Best Regards,

The GRINNELL Product Management Team